

# GM Hits 2 Million Sales in China Already

SHANGHAI – General Motors and its joint ventures sold their 2 millionth vehicle in China this year on Sept. 21, the earliest date in the calendar year they have reached the milestone and the third time in GM's history in China.

On Nov. 4, 2010, GM became the first global automaker in China to reach 2 million annual sales. Last year, it achieved the milestone on Oct. 17.

"This is another important accomplishment for General Motors in the world's largest vehicle market," said Kevin Wale, president, GM China, and chief country operations officer, China, India and ASEAN.

"Despite the temporary slowdown in sales growth in China, GM has continued to experience strong demand for our unequalled lineup of passenger and commercial vehicles."

Earlier this month, SAIC-GM-Wuling, which builds and sells vehicles under the Wuling and Baojun brands, reached 1 million unit sales for 2012. Shanghai GM, which offers vehicles from the Buick, Chevrolet and Cadillac brands, is expected to soon hit 1 million unit sales for 2012.

In the first eight months of

## Buick Introduces Uniform Effect In Its LED Lights

DETROIT – The Enclave luxury crossover SUV was a harbinger of a new era of design for Buick when it arrived in 2007.

By the end of this year, owners of the new 2013 Enclave will experience the next-generation Enclave with advanced exterior lighting, including an industry-first tail light technology.

Working with 3M, Buick developed a unique LED tail light design with a soft, uniform red glow in a complex and unique shape. Like Enclave's standard LED daytime running lamps and accent lighting, this contemporary lighting effect previews a future design element for other models in the Buick lineup.

"As a brand driven by intelligent design and technology, Buick has to be at the forefront of purposeful, modern design cues," said Mark Adams, executive director of Buick Design.

"Our signature LED lighting serves a double purpose of providing a premium look and making sure our vehicles are unmistakable in the eyes and mirrors of other drivers on the road.

"Some of the new Enclave's design cues will carry over to other Buick models to come, but every execution will be true to each model's character."

Enclave's tail light glow is made possible by 3M Uniform Lighting Lens technology, which uses a precision engineered micro-patterned, thermoformable polycarbonate material that provides even illumination around complex shapes with fewer LEDs, reducing both complexity and energy use.

For 2013, Enclave comes standard with signature L-shaped LED daytime running lamps and high-intensity discharge headlamps.



Buick Excelle shares Delta II platform with Verano, Opel Astra.

2012, GM and its joint ventures in China sold 1,837,546 vehicles, an increase of 11.2 percent year-on-year and a record for the period. General Motors traces its roots

back to 1908 and William Durant. Meanwhile, GM has 12 joint ventures, two wholly owned foreign enterprises and more than 35,000 employees in China.

# CNG-Powered Race Car Sets a Record For Miles Traveled in 24-Hour Period

STILLWATER, Okla. (AP) – The Oklahoma State racing team shattered its former record for miles traveled in 24 hours using a compressed natural gas racing car.

The formula race car crossed the finish line last week through a haze of fog after traveling around Hallett Racing Circuit 428 times. This was 100 laps more than last year's record. The 770-mile journey was completed by a rotating team of five student drivers.

"We wanted to show the world what a car can do on compressed natural gas," Team Advisor Jim Beckstrom said. The student-built vehicle is the first formula race car to run on natural gas.

Open to all majors, OKstate Racing is a student club that builds a formula race car from the ground up each year and takes it to international competi-

tions. The club's compressed natural gas program is the only one of its kind in the world. It is a Society of Automotive Engineers organization sponsored by the School of Mechanical and Aerospace Engineering in the College of Engineering, Architecture and Technology at OSU.

The record did not come without its challenges. Beckstrom said the car was constantly experiencing suspension problems due to an increase in engine power from last year. It was almost too much for the car to handle and began to break. Students had to weld the suspension back together, which resulted in the car getting the nickname, "Franken-formula."

Beckstrom said the racers also had to drive through heavy fog with 10 feet of visibility.

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\* All prices & payments include GM rebates. Pictures may not represent actual vehicle. Prices subject to change per GM incentives. Prices and payments are inclusive of GM Employee Discount (Unless otherwise stated). Leases are 24 months, 10,000 miles per year w/ approved 5 tier credit w/ \$999 due at signing. (unless otherwise noted). Prices & payments are plus tax, title, and plate fees. 0% financing in lieu of some factory rebates. Refundable security deposit required on certain vehicles - to be determined by lender. Must qualify for conquest with a 1999 or newer non GM lease. Verano lease is with \$1955 down. Regal lease is with \$1250 down. Acadia lease is with \$1299 down. Sierra lease is with \$1951 Down. Sierra and Verano purchase prices are 2012 model years. \*\*See salesperson for details. Expiration Date -10/31/12.

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